



Peter Blauenfeldt, European Sales Manager at Neets and Carlos Costa, Manager at Signal

# Paris Schools Boost Classroom AV Experiences

Pupils in the central Paris will now enjoy the many benefits of having their classrooms equipped with the Neets Echo control system.

The Regional Council of Paris wanted to find an AV control solution that would make it easier for teachers and students alike to make presentations in the classroom. The council issued a call for tender to potential audio/video suppliers, and the local AV reseller Signal immediately thought of Neets control systems. And by working closely with the Neets headquarters and French Neets distributor Comil, Signal was able to submit what turned out to be the winning bid. Under the contract, Signal will be delivering and installing 3000 EcHo units in schools throughout Paris.

“Our in-depth experience of working within the school environment enabled us to fully understand the regional council’s demand for ease-of-use. Using the Neets EcHo keypad, teachers and pupils now have complete control of volume and displays with the push of a button,” says Carlos Costa, General Manager at Signal.

## Simply the best

The Regional Council tested equipment from several suppliers before making the final decision. Eventually, they went with the Neets EcHo because it met all of their key requirements:

- Ease of installation
- Ease of use
- Reliability and adaptability
- Affordability

“At Neets we are always happy to cooperate with our distributors and resellers and provide input for specific solutions. And the contract with the Paris region is a great example of how working together benefits all parties,” says Peter Blauenfeldt, European Sales Manager at Neets. “As a result, the teachers and the pupils have gained the best solution possible. Regardless of which classroom they are in the AV experience will be uniform and smooth across all the schools.”

## The Neets solution



**Neets Control - EcHo**  
EcHo provides uniform AV control interface in all rooms through an 8-Button Keypad with built-in controller.